

### Sold: Apr-Jun 2020 £ 5.4% 9.9% -71.5% £1,028 Annual change in Annual change in Average achieved £ Average discount on initial asking price achieved price transactions per square foot Achieved Prices by Year Achieved Prices by Property Type (£ Per Square Foot) (£ Per Square Foot) £1,200 £1,400 £1,200 £1,000 £1,000 £800 £800 £600 £600 £400 £400 £200 £200 £Ο 2019 2018 £Ο 2015 2016 2017 2020 1 Bed 4+ Red 2 Red 3 Red 3+ Red Flats Houses

Source: LonRes - Apr-Jun

# **Key Findings**

Average flat prices are now 4.9% lower they were 5 years ago, with buyers paying £54 less per square foot than they did 5 years ago.

Flat

Source: LonRes - Apr-Jun 2020

Flat

House

Flat

House

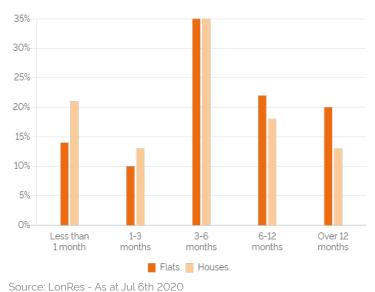
- Achieved prices per square foot have increased by 7.8% for flats over the last year, and have increased by 14.6% for houses.
- 4.4% of properties sold within 3 months, compared with 10.2% for the whole of Central London.
- Properties sold in the last 3 months achieved an average price of £1,023,684 for flats and £2,304,643 for houses.

# Current Availability



Source: LonRes - As at Jul 6th 2020

## Time on the Market



#### 50% 45% 40% 35% 30% 25% 20% 15% 10% 5% 0% Under £500k-£5m+ £1m-£2m-£500k £1m £2m £5m Jun 2019 Jun 2019 (UO) Jun 2020 Jun 2020 (UO) Source: LonRes - As at Jul 6th 2020

Properties on the Market by Price Band

## **Key Findings**

- 46.0% of properties on the market are priced at £1 million or higher.
- 39.5% of properties currently available have been on the market for more than six months.
- 17.3% of flats and 15.2% of houses on the market are currently under offer.

Proceed with caution! Lockdown restrictions were in place this quarter and as a result we saw a significant reduction in sales and lettings activity.

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July 6, 2020, the Fulham & Earls Court Q2 2020 Sales Report catchment includes all properties sold within the aforementioned area(s)