Area Overview

Midtown, City & City Fringe Q4 2020 Sales Report



Sold: Oct-Dec 2020



-6.8%

Annual change in achieved price



-48.8%

Annual change in transactions



£905

Average achieved £ per square foot

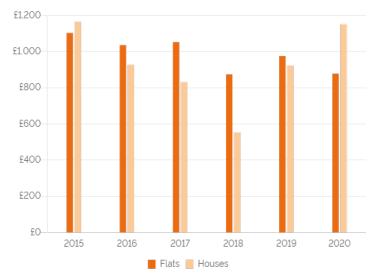


3.4%

Average discount on initial asking price

Achieved Prices by Year

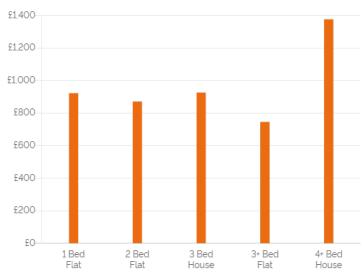
(£ Per Square Foot)



Source: LonRes - Oct-Dec

Achieved Prices by Property Type

(£ Per Square Foot)



Source: LonRes - Oct-Dec 2021

Key Findings

- Average flat prices are now 20.5% lower they were 5 years ago, with buyers paying £226 less per square foot than they did 5 years ago.
- Achieved prices per square foot have decreased by 10.1% for flats over the last year, and have increased by 24.8% for houses.
- 19.0% of properties sold within 3 months, compared with 22.2% for the whole of Central London.
- Properties sold in the last 3 months achieved an average price of £689,194 for flats and £2,327,500 for houses.

Current Availability



77%

have been on the market for over three months



42.5%

of properties on the market have been reduced in price



53.5%

Annual change in the number of available properties

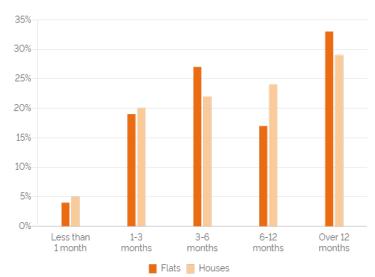
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15.8%

Percentage of available properties currently under offer

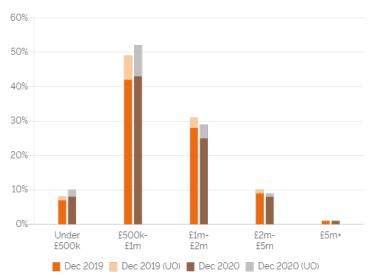
Source: LonRes - As at Jan 6th 2021

Time on the Market



Source: LonRes - As at Jan 6th 2021

Properties on the Market by Price Band



Source: LonRes - As at Jan 6th 2021

Key Findings

- 36.3% of properties on the market are priced at £1 million or higher.
- 49.9% of properties currently available have been on the market for more than six months.
- 15.1% of flats and 24.4% of houses on the market are currently under offer.



Proceed with caution! - Partial closure of the housing market in Q2 2020 and the ongoing impact of COVID restrictions and stamp duty incentives continue to impact the data this quarter.

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