# Area Overview

## South Kensington Q3 2020 Sales Report



# Sold: Jul-Sep 2020



-3.3% Annual change in

achieved price



-30%
Annual change in transactions



£1,529
Average achieved £ per square foot

Source: LonRes - Jul-Sep 2020



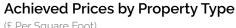
5.3%

Average discount on initial asking price

### **Achieved Prices by Year**

(£ Per Square Foot) £2,000 £1.800 £1,600 £1,400 £1.200 £1 000 £800 £600 £400 £200 £0 2016 2018 2019 2015 2017 2020

Flats Houses



(£ Per Square Foot) £2,500 £2.000 £1.500 £1,000 £500 £O 1 Bed 2 Bed 3 Bed 3+ Red 4+ Red Flat Flat House Flat House

#### Source: LonRes - Jul-Sep

### **Key Findings**

- Average flat prices are now 7.5% lower they were 5 years ago, with buyers paying £122 less per square foot than they did 5 years ago.
- Achieved prices per square foot have decreased by 4.5% for flats over the last year, and have increased by 9.1% for houses.
- 19.0% of properties sold within 3 months, compared with 23.0% for the whole of Central London.
- Properties sold in the last 3 months achieved an average price of £1,703,764 for flats and £3,095,200 for houses.

# Current Availability



64.6%

have been on the market for over three months



41.7%

of properties on the market have been reduced in price



36.9%

Annual change in the number of available properties

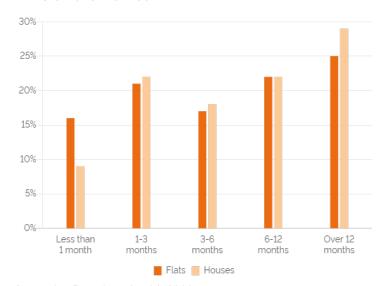
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10.1%

Percentage of available properties currently under offer

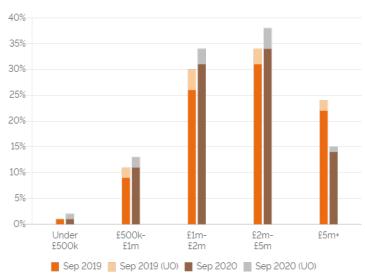
Source: LonRes - As at Oct 6th 2020

#### Time on the Market



### Source: LonRes - As at Oct 6th 2020

### Properties on the Market by Price Band



Source: LonRes - As at Oct 6th 2020

### **Key Findings**

- 50.6% of properties on the market are priced at £1 million or higher.
- 47.6% of properties currently available have been on the market for more than six months.
- 9.8% of flats and 11.7% of houses on the market are currently under offer.



Proceed with caution! Less activity during lockdown and the ongoing impact of COVID restrictions are affecting the data this quarter.

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