

Area Overview

Richmond, Kew & Sheen Q4 2022 Sales Report



Sold: Oct-Dec 2022



4.8%

Annual change in achieved price



-13.8%

Annual change in transactions



£916

Average achieved £ per square foot

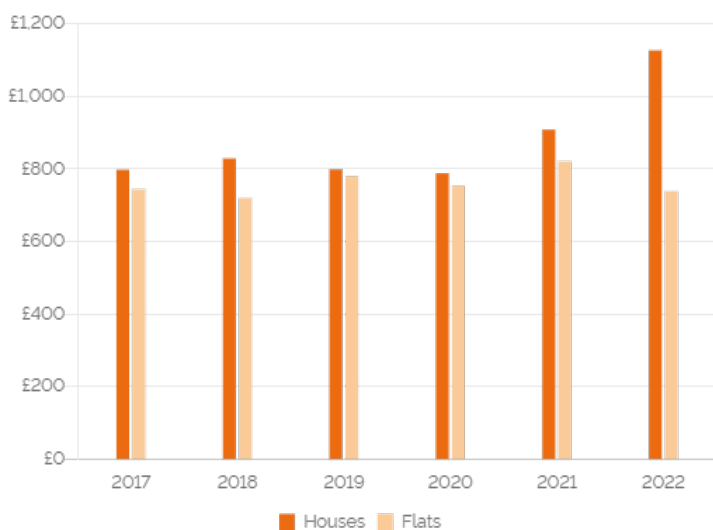


-7.0%

Average discount on initial asking price

Achieved Prices by Year

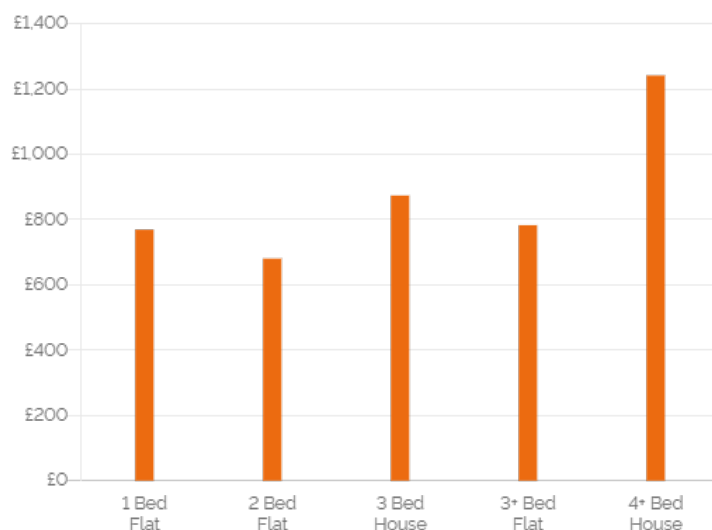
(£ Per Square Foot)



Source: LonRes - Oct-Dec

Achieved Prices by Property Type

(£ Per Square Foot)



Source: LonRes - Oct-Dec 2023

Key Findings

- Average flat prices are now 0.7% lower they were 5 years ago, with buyers paying £5 less per square foot than they did 5 years ago.
- Achieved prices per square foot have decreased by 10.1% for flats over the last year, and have increased by 24.1% for houses.
- 12.0% of properties sold within 3 months, compared with 14.6% for the whole of Central London.
- Properties sold in the last 3 months achieved an average price of £596,538 for flats and £3,307,868 for houses.

Current Availability



72.6%

have been on the market for over three months



38.4%

of properties on the market have been reduced in price



6.6%

Annual change in the number of available properties

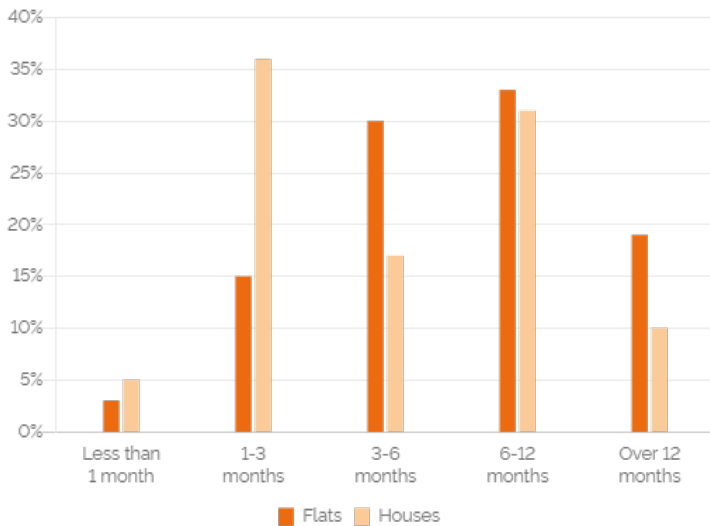


24%

Percentage of available properties currently under offer

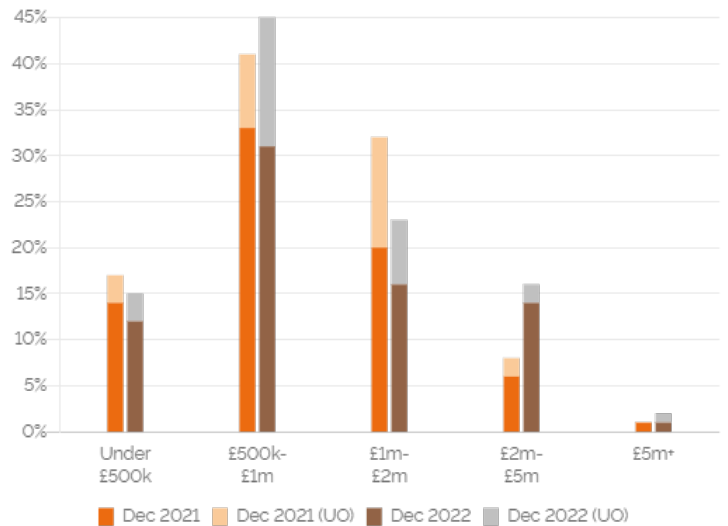
Source: LonRes - As at Jan 9th 2023

Time on the Market



Source: LonRes - As at Jan 9th 2023

Properties on the Market by Price Band



Source: LonRes - As at Jan 9th 2023

Key Findings

- 41.1% of properties on the market are priced at £1 million or higher.
- 47.9% of properties currently available have been on the market for more than six months.
- 20.5% of flats and 29.3% of houses on the market are currently under offer.

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January 9, 2023, the Richmond, Kew & Sheen Q4 2022 Sales Report catchment includes all properties sold within the aforementioned area(s).