Area Overview

Fulham & Earls Court Q3 2023 Sales Report



Sold: Jul-Sep 2023



-3.5% Annual change in

achieved price



-30.5% Annual change in transactions



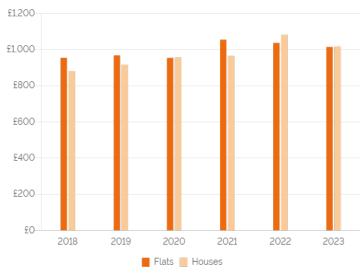
£1,015 Average achieved £ per square foot



-8.3% Average discount on initial asking price

Achieved Prices by Year

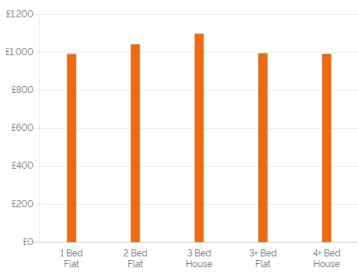
(£ Per Square Foot)



Source: LonRes - Jul-Sep

Achieved Prices by Property Type

(£ Per Square Foot)



Source: LonRes - Jul-Sep 2023

Key Findings

- Average flat prices are now 6.3% higher they were 5 years ago, with buyers paying £60 more per square foot than they did 5 years ago.
- Achieved prices per square foot have decreased by 2.1% for flats over the last year, and have decreased by 5.9% for houses.
- 17.6% of properties sold within 3 months, compared with 15.1% for the whole of Central London.
- Properties sold in the last 3 months achieved an average price of £909,843 for flats and £1,951,822 for houses.

Current Availability



71%

have been on the market for over three months



55.6%

of properties on the market have been reduced in price



-11.6%

Annual change in the number of available properties

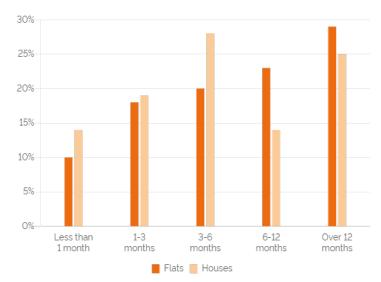
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15.9%

Percentage of available properties currently under offer

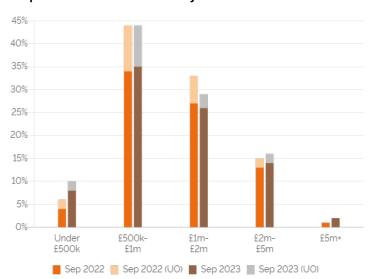
Source: LonRes - As at Oct 5th 2023

Time on the Market



Source: LonRes - As at Oct 5th 2023

Properties on the Market by Price Band



Source: LonRes - As at Oct 5th 2023

Key Findings

- 43.5% of properties on the market are priced at £1 million or higher.
- 49.5% of properties currently available have been on the market for more than six months.
- 16.3% of flats and 14.6% of houses on the market are currently under offer.

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October 5, 2023, the Fulham & Earls Court Q3 2023 Sales Report catchment includes all properties sold within the aforementioned area(s).