

Area Overview

Marylebone & Medical Territory Q4 2023 Sales Report



Sold: Oct-Dec 2023



-10.7%

Annual change in
achieved price



-45.2%

Annual change in
transactions



£1,607

Average achieved £
per square foot

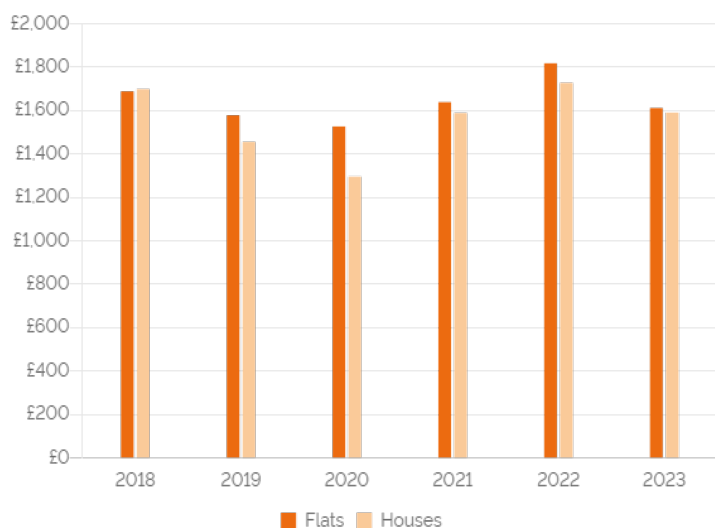


-9.0%

Average discount on
initial asking price

Achieved Prices by Year

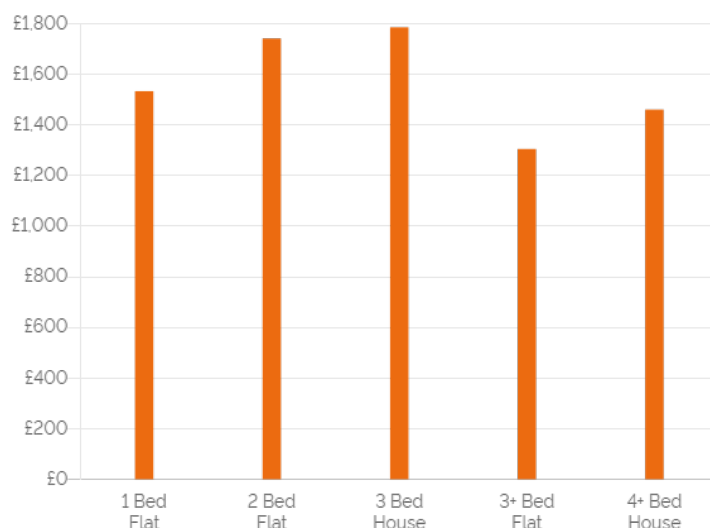
(£ Per Square Foot)



Source: LonRes - Oct-Dec

Achieved Prices by Property Type

(£ Per Square Foot)



Source: LonRes - Oct-Dec 2024

Key Findings

- Average flat prices are now 4.6% lower they were 5 years ago, with buyers paying £77 less per square foot than they did 5 years ago.
- Achieved prices per square foot have decreased by 11.3% for flats over the last year, and have decreased by 7.9% for houses.
- 14.7% of properties sold within 3 months, compared with 14.3% for the whole of Central London.
- Properties sold in the last 3 months achieved an average price of £1,645,708 for flats and £4,105,000 for houses.

Current Availability



76.8%

have been on the market for over three months



48.2%

of properties on the market have been reduced in price



6.1%

Annual change in the number of available properties

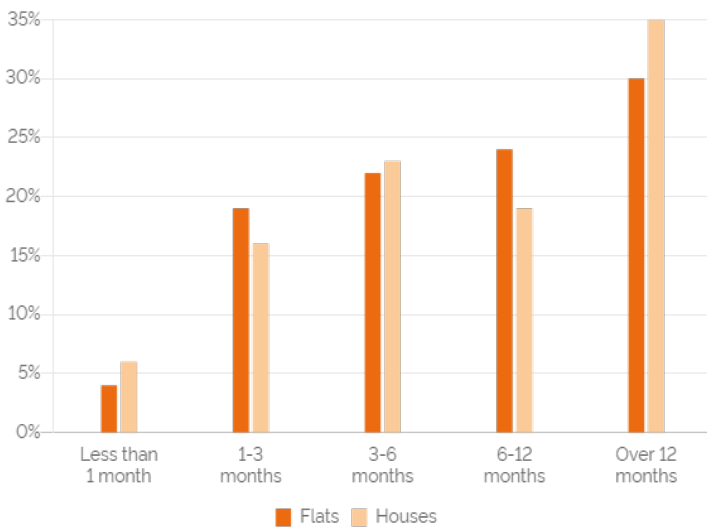


14.6%

Percentage of available properties currently under offer

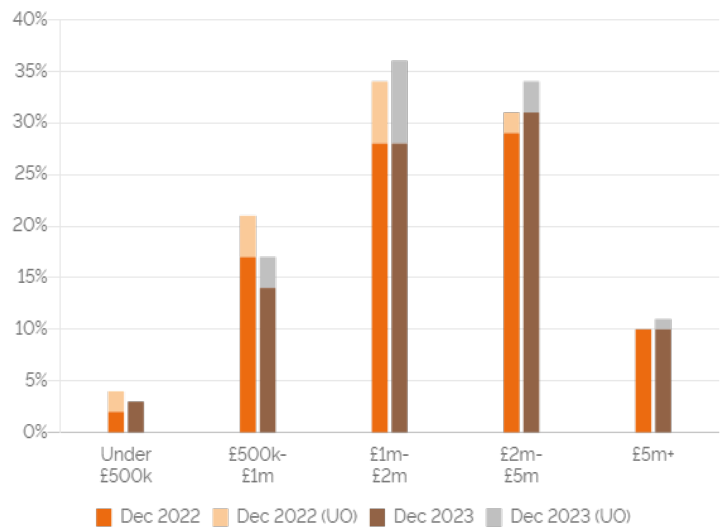
Source: LonRes - As at Jan 4th 2024

Time on the Market



Source: LonRes - As at Jan 4th 2024

Properties on the Market by Price Band



Source: LonRes - As at Jan 4th 2024

Key Findings

- 43.2% of properties on the market are priced at £1 million or higher.
- 54.6% of properties currently available have been on the market for more than six months.
- 15.3% of flats and 9.7% of houses on the market are currently under offer.

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January 4, 2024, the Marylebone & Medical Territory Q4 2023 Sales Report catchment includes all properties sold within the aforementioned area(s).