Area Overview

Richmond, Kew & Sheen Q1 2023 Sales Report



Sold: Jan-Mar 2023



-3.8%
Annual change in

achieved price



-30.8%

Annual change in transactions



£845

Average achieved £ per square foot

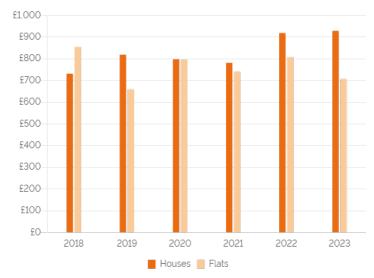


-7.9%

Average discount on initial asking price

Achieved Prices by Year

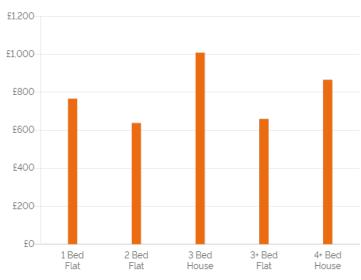
(£ Per Square Foot)



Source: LonRes - Jan-Mar

Achieved Prices by Property Type

(£ Per Square Foot)



Source: LonRes - Jan-Mar 2023

Key Findings

- Average flat prices are now 17.4% lower they were 5 years ago, with buyers paying £148 less per square foot than they did 5 years ago.
- Achieved prices per square foot have decreased by 12.5% for flats over the last year, and have increased by 1.2% for houses.
- 5.6% of properties sold within 3 months, compared with 11.4% for the whole of Central London.
- Properties sold in the last 3 months achieved an average price of £482,500 for flats and £1,412,000 for houses.

Current Availability



68.9%

have been on the market for over three months



44.7%

of properties on the market have been reduced in price



8.2%

Annual change in the number of available properties

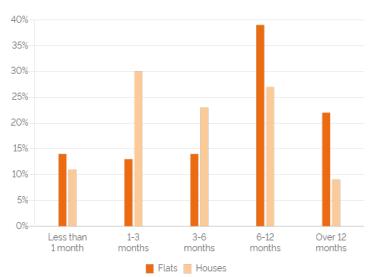
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31.8%

Percentage of available properties currently under offer

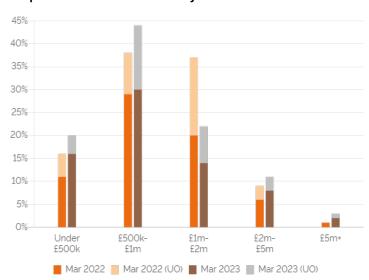
Source: LonRes - As at Apr 6th 2023

Time on the Market



Source: LonRes - As at Apr 6th 2023

Properties on the Market by Price Band



Source: LonRes - As at Apr 6th 2023

Key Findings

- 35.6% of properties on the market are priced at £1 million or higher.
- 52.3% of properties currently available have been on the market for more than six months.
- 28.4% of flats and 38.6% of houses on the market are currently under offer.

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 $April\ 6, 2023, the\ Richmond, Kew\ \&\ Sheen\ O1\ 2023\ Sales\ Report\ catchment\ includes\ all\ properties\ sold\ within\ the\ aforementioned\ area(s)\ April\ 6, 2023\ Apr$